CONTRACT USER GUIDE



How to Use the Gasoline Statewide Contract

Contract #: ENE41 Contract Duration: 08/01/15 - 07/31/16

MMARS #: ENE41CAT1* Options to renew: three (3), one (1) year renewals

Contract Manager: Sara Urato - 617-720-3319 Sara. Urato@state.ma.us

Last change date: August 14, 2015

Contract Summary

This contract is for the purchase and delivery of unleaded gasoline. This is available in three grades: Regular (87 Octane), Mid-grade (89 Octane), Premium (93 Octane). This is not a fixed-price contract; it is an indexed price contract. Price changes daily. See Pricing and Purchasing information below.

Eligible Entities wishing to participate in this contract must make arrangements with the appropriate awarded vendor and must remain with the vendor for twelve months or the remainder of the contract term. Vendors have been directed to request this commitment in writing.

Benefits and Cost Savings

- Competitive Pricing
- Qualified and Experienced Vendor
- Prompt Pay Discount
- Lower differential pricing for the purchase of 8,000 gallons or more

Who Can Use This Contract?

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

Eligible Entities:

- 01. Cities, towns, districts, counties and other political subdivisions
- 02. Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
- 03. Independent public authorities, commissions and quasi-public agencies
- 04. Local public libraries, public school districts and charter schools;
- 05. Public Hospitals, owned by the Commonwealth;
- 06. Public institutions of high education
- 07. Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
- 08. Other states and territories with no prior approval by the State Purchasing Agent required; and
- 09. Other entities when designated in writing by the State Purchasing Agent.

Updated: August 14, 2015 Page 1 of 5



How to use the contract

Check the Zone listing (on page 5) to determine the city or town where you will have the gasoline delivered. Contact the vendor responsible for that Zone to discuss locations, account requirements and arrange for delivery. The contract covers eight zones across the state. Each zone has one awarded contractor. These contractors are responsible for servicing the eligible users within that zone.

Pricing and Purchase Options

Purchase Options: Purchases made through this contract will be direct, outright purchases.

Pricing and buying details:

Contract ENE41 calls for the delivery of unleaded gasoline to be purchased at a fixed differential price to be applied to the low wholesale Boston Price as published daily in the OPIS-Oil Price Daily (Formerly the JOC).

Total Price per Gallon = Daily Commodity Price + Applicable Differential Price (Additional taxes and federal environmental fees to be billed as separate line items on invoices)

Verifying the Commodity Price:

The Procedure for verifying the Daily Commodity Price on COMMBUYS is as follows:

- Go to www.commbuys.com
- Click on "Contract & Bid Search" on the log-in page
- Click the radio button for Contracts/Blankets
- In the Contract/Blanket <u>Description field</u>, type in ENEFY16 Daily Pricing Index
- Then click "Find It" (note: hitting Enter won't work, you have to click Find It)
- Under attachments open the file for the date you would like to view

ENE41 Unleaded Gasoline - Differential Pricing Information - Effective 08/01/15

		Regular	(87 Octane)		
		Midgrade	(89 Octane)		
		Premium	(93 Octane)		
Zone	Vendor	LTL	TL		
1	Dennis K. Burke	0.0942	0.0342		
2	Dennis K. Burke	0.0862	0.0442		
3	Dennis K. Burke	0.0972	0.0442		
4	Dennis K. Burke	0.1722	0.1122		
5	Dennis K. Burke	0.1082	0.0522		

Updated: August 14, 2015 Page 2 of 5



6	Dennis K. Burke	0.1512	0.0722
7	East River Energy	0.1194	0.0645
8	Dennis K. Burke	0.1592	0.1222

The Less Than Truckload Differential pricing is applicable for all deliveries under 8,000 gallons. The Truckload Differential Pricing is applicable for deliveries of 8,000 gallons or more.

Applicable Taxes/Fees:

The following additional taxes and federal environmental fees to be billed as separate line items on invoices:

- State Excise Tax for on-road use: .24 cents per gallon
- Federal Leaking Underground Storage Tank (LUST): \$.001 per gallon
- Federal Oil Spill Liability Trust Fund: \$.00171 per gallon
- Massachusetts Uniform Oil Response Fee: \$.00119 per gallon

Applicable Service Charges:

Deliveries less than 500 gallons will be subject to an additional \$75.00 service fee. No other charges will apply.

Prompt Pay Discount (PPD): Dennis K. Burke - 0.25% - 10 days East River Energy – 0.0013% - 10 days

Vendor List and Contract information

Vendor Contact Information

Zones 1,2,3,4,5,6,8

Company: Dennis K. Burke

Address: 284 Eastern Ave, Chelsea, MA 02150

Contact: Joe Cote

Phone-Business Hours: (800) 289-2875 Fax: (617) 249-0239

E-mail <u>joe.cote@burkeoil.com</u>

Zone 7

Company: East River Energy, Inc.

Address: 401 Soundview Road P.O. Box 388 Guilford, CT 06437

Contact: Maryanne Little Phone-Business Hours: (800) 336 -3762 Fax: (203) 453-3899

E-mail <u>mel@eastriverenergy.com</u>

Updated: August 14, 2015 Page 3 of 5



Summary of Where to Obtain Important Contract Information in COMMBUYS

There are two vendors on this contract and the vendors have been assigned a unique Master Blanket Purchase Order (MBPO) each. Vendors' differential prices are located on the description for each line item identified with the Master Blanket Purchase Order. There are two line items on each MBPO, each being a zero dollar line. The first line is the differential price line, and the second line is for taxes.

How to place an order

Contract Users should continue to place orders in the normal fashion by contacting either Dennis K. Burke or East River Energy, Inc. Orders should not be placed through COMMBUYS at this time. Prior to the implementation of COMMBUYS Phase II (MMARS interface) the contract user guide will be revised to provide any required guidance.

Where to find complete ENE41 contract information on COMMBUYS

A copy of the Request for Response (RFR), Contract User Guide, and Zone Chart can be located on each vendor's Master Blanket Purchase Order. Also available on the MBPO is a copy of the signed Standard Contract form.

Master Blanket Purchase Order	Vendor
PO-15-1080-OSD01-OSD10-00000004913	Dennis K. Burke
PO-15-1080-OSD01-OSD10-00000004914	East River Energy, Inc.

Updated: August 14, 2015 Page 4 of 5



Zone Listing

Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 5	Zone 6	Zone 7	Zone 8
ARLINGTON	AMESBURY	ABINGTON	BARNSTABLE	ACTON	OAKHAM	ASHBURNHAM	AGAWAM	ADAMS
BELMONT	ANDOVER	ACUSHNET	BOURNE	ASHLAND	OXFORD	ASHBY	AMHERST	ALFORD
BOSTON	BEVERLY	ATTLEBORO	BREWSTER	AUBURN	PAXTON	ATHOL	ASHFIELD	BECKET
BRAINTREE	BOXFORD	AVON	CHATHAM	AYER	PEPPERELL	BERNARDSTON	BELCHERTOWN	CHESHIRE
BROOKLINE	DANVERS	BERKLEY	DENNIS	BARRE	PETERSHAM	BUCKLAND	BLANDFORD	CLARKSBURG
BURLINGTON	DRACUT	BRIDGEWATER	EASTHAM	BEDFORD	PRINCETON	CHARLEMONT	BRIMFIELD	DALTON
CAMBRIDGE	ESSEX	BROCKTON	FALMOUTH	BELLINGHAM	RUTLAND	COLRAIN	CHESTER	EGREMONT
CANTON	GEORGETOWN	CARVER	GOSNOLD	BERLIN	SHERBORN	DEERFIELD	CHESTERFIELD	FLORIDA
CHELSEA	GLOUCESTER	DARTMOUTH	HARWICH	BILLERICA	SHIRLEY	ERVING	CHICOPEE	GREAT BARRINGTON
COHASSET	GROVELAND	DIGHTON	MASHPEE	BLACKSTONE	SHREWSBURY	FITCHBURG	CONWAY	HANCOCK
DEDHAM	HAMILTON	DUXBURY	ORLEANS	BOLTON	SOUTHBOROUGH	GARDNER	CUMMINGTON	HINSDALE
DOVER	HAVERHILL	EAST BRIDGEWATER	PROVINCETOWN	BOXBOROUGH	SOUTHBRIDGE	GILL	EAST LONGMEADOW	LANESBOROUGH
EVERETT	IPSWICH	EASTON	SANDWICH	BOYLSTON	SPENCER	GREENFIELD	EASTHAMPTON	LEE
HINGHAM	LAWRENCE	FAIRHAVEN	TRURO	BROOKFIELD	STERLING	HAWLEY	GOSHEN	LENOX
HOLBROOK	LOWELL	FALL RIVER	WELLFLEET	CARLISLE	STOW	HEATH	GRANBY	MONROE
HULL	LYNN	FOXBOROUGH	YARMOUTH	CHARLTON	STURBRIDGE	LEOMINSTER	GRANVILLE	MONTEREY
LEXINGTON	LYNNFIELD	FREETOWN		CHELMSFORD	SUDBURY	LEVERETT	HADLEY	MOUNT WASHINGTON
LINCOLN MALDEN	MANCHESTER MARBLEHEAD	HALIFAX HANOVER		CLINTON CONCORD	SUTTON TYNGSBOROUGH	LEYDEN LUNENBURG	HAMPDEN HATFIELD	NEW ASHFORD NEW MARLBOROUGH
MEDFORD					UPTON			
MELROSE	MERRIMAC METHUEN	HANSON KINGSTON		DOUGLAS DUDLEY	UXBRIDGE	MONTAGUE NEW SALEM	HOLLAND HOLYOKE	NORTH ADAMS OTIS
MILTON	MIDDLETON	LAKEVILLE		DUNSTABLE	WARREN	NORTHFIELD	HUNTINGTON	PERU
NEEDHAM	NAHANT	MANSFIELD		EAST BROOKFIELD	WAYLAND	ORANGE	LONGMEADOW	PITTSFIELD
NEWTON	NEWBURY	MARION		FRAMINGHAM	WEBSTER	PELHAM	LUDLOW	RICHMOND
NORWOOD	NEWBURYPORT	MARSHFIELD		FRANKLIN	WEST BOYLSTON	PHILLIPSTON	MIDDLEFIELD	SANDISFIELD
QUINCY	NORTH ANDOVER	MATTAPOISETT		GRAFTON	WEST BROOKFIELD	ROWE	MONSON	SAVOY
RANDOLPH	NORTH READING	MEDFIELD		GROTON	WESTBOROUGH	ROYALSTON	MONTGOMERY	SHEFFIELD
REVERE	PEABODY	MIDDLEBOROUGH		HARDWICK	WESTFORD	SHELBURNE	NORTHAMPTON	STOCKBRIDGE
SAUGUS	READING	NEW BEDFORD		HARVARD	WORCESTER	SHUTESBURY	PALMER	TYRINGHAM
SOMERVILLE	ROCKPORT	NORFOLK		HOLDEN		SUNDERLAND	PLAINFIELD	WASHINGTON
STONEHAM	ROWLEY	NORTH ATTLEBOROUGH		HOLLISTON		TEMPLETON	RUSSELL	WEST STOCKBRIDGE
WAKEFIELD	SALEM	NORTON		HOPEDALE		TOWNSEND	SOUTH HADLEY	WILLIAMSTOWN
WALTHAM	SALISBURY	NORWELL		HOPKINTON		WARWICK	SOUTHAMPTON	WINDSOR
WATERTOWN	SWAMPSCOTT	PEMBROKE		HUBBARDSTON		WENDELL	SOUTHWICK	
WELLESLEY	TEWKSBURY	PLAINVILLE		HUDSON		WESTMINSTER	SPRINGFIELD	
WESTON	TOPSFIELD	PLYMOUTH		LANCASTER		WINCHENDON	TOLLAND	
WESTWOOD	WENHAM	PLYMPTON		LEICESTER			WALES	
WEYMOUTH	WEST NEWBURY	RAYNHAM		LITTLETON			WARE	
WILMINGTON		REHOBOTH		MARLBOROUGH			WEST SPRINGFIELD	
WINCHESTER		ROCHESTER		MAYNARD			WESTFIELD	
WINTHROP		ROCKLAND		MEDWAY			WESTHAMPTON	
WOBURN		SCITUATE		MENDON			WHATELY	
		SEEKONK		MILFORD			WILBRAHAM	
		SHARON		MILLBURY			WILLIAMSBURG	
		SOMERSET		MILLIS			WORTHINGTON	
		STOUGHTON		MILLVILLE				
		SWANSEA		NATICK				
		TAUNTON		NEW BRAINTREE				
		WALPOLE		NORTH BROOKFIELD				
		WAREHAM		NORTHBOROUGH				
		WEST BRIDGEWATER WESTPORT		NORTHBRIDGE				
		WHITMAN						
		WRENTHAM						
		WINEINI MAIVI			1		1	l

Updated: August 14, 2015 Page 5 of 5